### Exciting Specialist Role in a Hospital Setting – Join in a Dynamic and Growing Medical Technology Company!



We are a dynamic, and family-owned medical technology company based in Oberkirch/Sursee (LU), specializing in minimally invasive spinal surgery solutions. Our clients include hospitals, where we provide implants, instruments, and cutting-edge technologies. Over the years, we have established ourselves as one of the leading partners for spinal surgeons in Switzerland.

To support our continued growth, we are expanding our team and looking for motivated professionals to cover the Suisse Romande & Bern regions.

# SPINE SPECIALIST – INCLUDING OR-SUPPORT

# YOUR KEY RESPONSIBILITIES:

#### Clinical Expertise & OR Support

- Provide professional and reliable guidance to medical and nursing staff on the correct use of our products in the operating room.
- Act as a trusted product expert, offering hands-on technical support during surgical procedures.
- Ensure availability of materials in the OR and assist in training medical personnel on their proper use.

#### Training & Education

- Develop and deliver training sessions for hospital teams and at our dedicated training center.
- Organize and coordinate OR support assignments to ensure seamless product integration in surgeries.
- Sales & Market Expansion
  - Present our innovative product portfolio to surgeons and medical teams.
  - Represent the company at trade shows, congresses and industry events.
  - Collaborate with the sales teams to drive market growth and customer engagement.

#### **ADDITIONAL RESPONSIBILITIES:**

- Continuously develop technical product knowledge and sales expertise.
- Work closely with cross-functional teams, including sales support, logistics, and education.
- Assist in market research, product launch planning, and implementation.
- Contribute to international projects based on interest and suitability.
- Support marketing and event management for trade shows, congresses, and educational events.

## **YOUR PROFILE:**

- Completed education in a medical, nursing, or technical field, ideally with experience in the operating room.
- Passion for medical technology, human anatomy, spinal surgery, and the OR environment.
- Friendly and professional communicator who can engage with stakeholders at all levels.
- Self-motivated, team-oriented and highly service-driven.
- Willingness to travel 80–100% within your assigned region.
- Language Skills: French and English are required, German is an advantage.

#### WHAT WE OFFER:

- Comprehensive training to prepare you for your role.
- A motivated, young team within a growing company offering innovative products.
- A dynamic role with diverse and exciting tasks, offering new challenges daily.

We are looking forward to receiving your complete application for this or one of the other vacancies (vgl. www.nexonmedical.ch and www.stoecklimedical.ch) by e-mail to the following address: hr@stoecklimedical.ch.

We are also happy to answer your questions by phone (Luana Banz, 041 925 66 66) – we look forward to hearing from you.